ABIS – The Academy of Business in Society is looking for a new colleague for the position **Innovation and Business Development Specialist.**

ABIS is a global business-academic network working together to advance the role of business in society through research and education. As a membership organization, we are bridging the academic and corporate worlds to move towards a more sustainable future. Please take a look at our [website](https://www.abis.org) and the [Highlights Report 2019](https://www.abis.org/resources) to find out more.

The Academy of Business in Society is seeking an experienced and highly motivated professional who will be dedicated to our purpose and take on **responsibilities in:**

- Business development – Acquisition of new members in selected countries and the development of new revenue streams apart from the membership fees. Maintaining a strong backbone in membership management
- Establishing and maintaining strong relationships with our potential and current members
- Creating new concepts in connecting our network and bridging movement
- Design and implementation of new initiatives of projects and activities that will bring value to our members
- Coordination of stakeholders and dissemination of project outcomes
- Supporting the team in event and project management
- Contributing to the overall objectives of ABIS

**Qualifications and skills desired:**

- Master’s degree
- Relevant professional experience of at least 2-3 years during or after graduation
- Experience in building partnerships with businesses, academia or different stakeholders
- Interest in sustainability field
- Interest for a deep knowledge dive in several sustainability topics (Circular Economy, Non-financial reporting, Impact Measurement...)
- Professional working proficiency in English, French or other foreign language is an asset
- Proactive attitude with a desire to take initiative
- Organization and project management skills
- Communication and writing skills

**What we offer:**

- Freedom to design new activities, projects and initiatives
- Learning environment
- Small, diverse and driven team that is dedicated to the purpose of ABIS
- High autonomy and strong teamwork
- Employer with minimum of hierarchy
- Working in an international context on the highest level of academia and corporates
• Working in a culture of responsibilities rather than in form of job descriptions and formal procedures
• Involvement in diverse projects and initiatives
• Competitive benefits package (possibility of home office, reimbursement of public transport costs, lunch vouchers and others)
• Fixed term contract of 1 year for a possibility of extension to permanent contract

We invite any interested candidate to send a CV and a motivation letter in English to Mafous Lassissi at hrm@abis-global.org by 30th of March, please mention the “POSITION + FULL NAME” in the subject line.

Interviews will be carried out on 7th April.

Starting date: May 2020

ABIS is an equal opportunity employer recruiting regardless of sex, marital status, nationality, religion, age, sexual orientation and any other characteristics unrelated to the performance of the job.